**Cernach Housing Association Limited** 

**Report and Financial Statements** 

For the year ended 31st March 2011

Registered Housing Association No.HAC 231

FSA Reference No. 2374R(S)

Scottish Charity No. SC036607

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# MANAGEMENT COMMITTEE, EXECUTIVES AND ADVISERS YEAR ENDED 31st MARCH 2011

#### MANAGEMENT COMMITTEE

Susan McDonald MBE Chairperson

Marion Davidson Vice Chairperson

David Unett Secretary

Marion McDonald

Margaret Thomson Resigned 26/04/11

Janet McDougall Olalaken Ajobiewe Zandra Yeaman

Julie AllisonResigned 31/08/10Rhona McGimpseyResigned 26/10/10Bill ByfieldResigned 27/07/10Stephen BurrellResigned 27/04/10Ann HardieResigned 29/06/10

# **EXECUTIVE OFFICERS**

Jean Thomson Director

#### **REGISTERED OFFICE**

79 Airgold Drive Drumchapel Glasgow G15 7HF

# **AUDITORS**

Alexander Sloan Chartered Accountants 38 Cadogan Street Glasgow G2 7HF

# **BANKERS**

Bank of Scotland 789 Dumbarton Road Clydebank G81 4BY

SOLICITORS

Harper MacLeod The Ca'd'oro 45 Gordon Street Glasgow G1 3PE FINANCE AGENTS

FMD Financial Services KCEDG Commercial Centre Unit 29

Ladyloan Place Glasgow

# REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2011

The Management Committee presents its report and the Financial Statements for the year ended 31st March 2011.

# **Legal Status**

The Association is a registered non-profit making organisation under the Industrial and Provident Societies Act 1965 No.2374R(S). The Association is constituted under its Rule Book. The Association is a registered Scottish Charity with the charity number SC036607.

### **Principal Activities**

The principal activities of the Association are the provision and management of affordable rented accommodation.

#### Review of Business and Future Developments

The Members of the Management Committee are of the opinion that the state of affairs of the Association is satisfactory. The surplus for the year after taxation was £83,332 (2010 - £47,918). The transfer to Designated reserves amounted to £62,499 (2010 - £35,938). Net assets now stand at £4,142,734 (2010 - £4,128,493).

The year saw the Association more than double in size with the transfer of 420 post war houses and a 26 unit new build from Glasgow Housing Association. An unprecedented volume of planned maintenance was undertaken during the year as the Association began the task of ensuring the transferred stock will meet the revised Scottish Housing Quality Standard by 2015.

The site at Dunkenny Road, which previously accommodated dilapidated tenements demolished by Glasgow Housing Association, transferred to the Association with the stock transfer. Development work continued throughout the year with the designs for a new build housing project to be built on this site progressing to cost plan before being brought to an abrupt halt by a Government announcement in March 2011 heralding the end of Housing Association Grant. In its place a new funding regime (Innovation and Investment Grant) was launched providing grant at much lower levels and introducing a competitive bidding process to access the grant which, for the first time, is not exclusive to Housing Associations. The year ahead will see the Association exploring opportunities to progress this development using a mixture of our own resources, private finance and, subject to approval, Innovation and Investment Grant to start on site before the end of the financial year.

Plans are in place to continue with a rolling programme of investment over our entire housing stock. Significant investment is planned in the coming year ahead whereby ensuring the Association's housing stock is in good order and our tenants are satisfied with the service provided.

# REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2011

#### **Management Committee and Executive Officers**

The members of the Management Committee and the Executive Officers are listed on Page 1.

Each member of the Management Committee holds one fully paid share of £1 in the Association. The Executive Officers hold no interest in the Association's share capital and, although not having the legal status of Directors, they act as Executives within the authority delegated by the Management Committee.

The members of the Management Committee are also Trustees of the Charity. Members of the Management Committee are appointed by the members at the Association's Annual General Meeting.

# Statement of Management Committee's Responsibilities

The Industrial and Provident Societies Acts 1965 to 2002 require the Management Committee to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association for that period. In preparing those Financial Statements, the Management Committee is required to:-

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business;
- prepare a statement on Internal Financial Control.

The Management Committee is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. They are also responsible for safeguarding the assets of the Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities. It is also responsible for ensuring the Association's suppliers are paid promptly.

The Management Committee must in determining how amounts are presented within items in the income and expenditure account and balance sheet, have regard to the substance of the reported transaction or arrangement, in accordance with generally accepted accounting practices.

In so far as the Management Committee are aware:

- There is no relevant audit information (information needed by the Housing Association's auditors in connection with preparing their report) of which the Association's auditors are unaware, and
- The Management Committee have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the Housing Association's auditors are aware of that information.

# REPORT OF THE MANAGEMENT COMMITTEE FOR THE YEAR ENDED 31ST MARCH 2011

#### Statement on Internal Financial Control

The Management Committee acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association, or for publication;
- the maintenance of proper accounting records;
- the safeguarding of assets against unauthorised use or disposition.

It is the Management Committee's responsibility to establish and maintain systems of Internal Financial Control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement of Loss. Key elements of the Association's systems include ensuring that:

- formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority, which allow the monitoring of controls and restrict the unauthorised use of Association's assets;
- experienced and suitably qualified staff take responsibility for important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared which allow the management team and the Management Committee to
  monitor key business risks, financial objectives and the progress being made towards achieving the
  financial plans set for the year and for the medium term;
- regular financial management reports are prepared promptly, providing relevant, reliable and up to date financial and other information, with significant variances from budget being investigated as appropriate
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures, through the Management Committee;
- the Management Committee receive reports from management and from the external and internal auditors
  to provide reasonable assurance that control procedures are in place and are being followed and that a
  general review of the major risks facing the Association is undertaken;
- formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal or external audit reports.

#### **Auditors**

A resolution to re-appoint the Auditors, Alexander Sloan, Chartered Accountants, will be proposed at the Annual General Meeting.

# By order of the Management Committee

Secretary 26 July 2011

# REPORT BY THE AUDITORS TO THE MANAGEMENT COMMITTEE OF CERNACH HOUSING ASSOCIATION LIMITED ON CORPORATE GOVERNANCE MATTERS

In addition to our audit of the Financial Statements, we have reviewed your statement on Page 4 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

# **Basis of Opinion**

We carried out our review having regard to the requirements relating to corporate governance matters within Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

# **Opinion**

In our opinion the Statement on Internal Financial Control on page 4 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.

Through enquiry of certain members of the Management Committee and Officers of the Association, and examination of relevant documents, we have satisfied ourselves that the Management Committee's Statement on Internal Financial Control appropriately reflects the Association's compliance with the information required by the section on Internal Financial Control within SFHA's "Raising Standards in Housing".

ALEXANDER SLOAN
Chartered Accountants

GLASGOW 26 July 2011

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CERNACH HOUSING ASSOCIATION LIMITED

We have audited the financial statements of Cernach Housing Association Limited for the year ended 31st March 2011 which comprise an income and expenditure account, balance sheet, cash flow statement and related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members, as a body, in accordance with Section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

# Respective Responsibilities of Management Committee and Auditors

As explained more fully in the Statement of Management Committee's Responsibilities the Association's Management Committee are responsible for the preparation of the Financial Statements that give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit on the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Association's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Management Committee; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Management Committee's report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications of our report.

# Opinion on the financial statements

In our opinion the Financial Statements:

- give a true and fair view of the state of the Association's affairs as at 31st March 2011 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been properly prepared in accordance with the Industrial and Provident Societies Acts 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order

# Matters on which we are required to report by exception

We are required to report to you under the Industrial and Provident Societies Acts 1965 to 2002 if, in our opinion:

- proper books of account have not been kept by the Association in accordance with the requirements of the legislation.
- a satisfactory system of control over transactions has not been maintained by the Association in accordance with the requirements of the legislation.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF CERNACH HOUSING ASSOCIATION LIMITED

# Matters on which we are required to report by exception (contd.)

- the Income and Expenditure Account to which our report relates, and the Balance Sheet are not in agreement with the books of the Association.
- · we have not received all the information and explanations necessary for the purposes of our audit.

We have nothing to report in respect of these matters.

# **ALEXANDER SLOAN**

Chartered Accountants Statutory Auditors GLASGOW 26 July 2011

# INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31st MARCH 2011

	Notes	£	2011 £	£	2010 £
TURNOVER	2.		2,461,612		1,257,729
Operating Costs	2.		(2,247,668)		(1,160,729)
OPERATING SURPLUS	9.		213,944		97,000
Loss On Sale Of Housing Stock	7.	(4,888)		-	
Release of Negative Goodwill	21.	69,025		-	
Interest Receivable and Other Income		12,015		7,588	
Interest Payable and Similar Charges	8.	(206,764)		(56,670)	
			(130,612)		(49,082)
SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION			83,332		47,918
Tax on surplus on ordinary activities	10.		-		-
SURPLUS ON ORDINARY ACTIVITIES AFTER TAXATION			83,332		47,918

All amounts relate to continuing activities. All recognised surpluses and deficits have been included in the Income & Expenditure Account. Historical cost surpluses and deficits are identical to those shown in the accounts.

# **BALANCE SHEET AS AT 31st MARCH 2011**

	Notes	£	2011 £	£	2010 £
TANGIBLE FIXED ASSETS Housing Properties - Depreciated Cost Less: Social Housing Grant : Other Public Grants	11.(a) 11.(a) 11.(a)		29,427,044 (19,136,875) (1,024,457)	£	29,454,598 (19,129,719) (1,024,457)
Other fixed assets	11.(b)		9,265,712 622,269		9,300,422 639,918
CURRENT ASSETS Debtors Cash at bank and in hand	13.	159,823 1,512,044 1,671,867	9,887,981	146,551 3,207,567 3,354,118	9,940,340
CREDITORS: Amounts falling due within one year	14.	(676,609)		(2,157,222)	
NET CURRENT ASSETS			995,258		1,196,896
TOTAL ASSETS LESS CURRENT LIABILITIES			10,883,239		11,137,236
<b>CREDITORS:</b> Amounts falling due after more than one year	15.		(6,740,505)		(7,008,743)
NET ASSETS			4,142,734		4,128,493
CAPITAL AND RESERVES Share Capital Designated Reserves Revenue Reserves Negative Goodwill	17. 18.(a) 18.(b) 21.		141 1,115,485 266,617 2,760,491 4,142,734		207 1,052,986 245,784 2,829,516 4,128,493

The Financial Statements were approved by the Management Committee and signed on their behalf on 26 July 2011.

Chairperson Vice-Chairperson Secretary

# CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH 2011

	Notes	£	2011 £	£	2010 £
Net Cash Inflow from Operating Activities	16.		335,412		1,799,126
Returns on Investment and Servicing of Finance Interest Received Interest Paid  Net Cash Outflow from Investment and Servicing of Finance		12,015 (206,764)	(194,749)	7,588 (56,670)	(49,082)
Capital Expenditure and Financial Investment Acquisition and Construction of Properties Purchase of Other Fixed Assets Social Housing Grant Received Proceeds on Disposal of Properties		(190,011) (19,530) 7,156 20,874		(26,058) (3,649) 19,349 7,845	
Net Cash Outflow from Capital Expenditure and Financial Investment			(181,511)		(2,513)
Net Cash (Outflow) / Inflow before use of Liquid Resources and Financing			(40,848)		1,747,531
Acquisitions and Disposals Consideration paid to acquire Cernach LHO			(1,398,884)		(2,948,765)
Financing Loan Advances Received Loan Principal Repayments Share Capital Issued		- (255,814) 23		3,506,764 (186,123) 18	
Net Cash (Outflow) / Inflow from Financing			(255,791)		3,320,659
(Decrease) / Increase in Cash	16.		(1,695,523)		2,119,425

#### NOTES TO THE FINANCIAL STATEMENTS

#### 1 PRINCIPAL ACCOUNTING POLICIES

#### **Basis Of Accounting**

The Financial Statements have been prepared in accordance with applicable Accounting Standards, the Statement of Recommended Practice - Accounting by Registered Social Landlords 2008, and on the historical cost basis. They also comply with the Registered Social Landlords Accounting Requirements (Scotland) Order 2007. A summary of the more important accounting policies is set out below.

#### **Turnover**

Turnover represents rental and service charge income receivable, fees receivable and revenue grants receivable.

#### **Retirement Benefits**

The Association participates in the Scottish Housing Associations' Defined Benefits Pension Scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made in accordance with periodic calculations by consulting Actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

# **Valuation Of Housing Properties**

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the properties at an annual rate of 2%. Land is not depreciated. Housing Properties are reviewed for impairment if events or circumstances indicate that the carrying value is higher than the recoverable amount.

# **Depreciation And Impairment Of Other Fixed Assets**

Other Fixed Assets are stated at cost less accumulated depreciation. Depreciation is charged on a straight line basis over the expected economic useful lives of the assets at the following annual rates:-

Office Premises 2% Furniture and Fittings 10 - 25%

The carrying value of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

# Social Housing Grant And Other Grants In Advance/Arrears

Where developments have been financed wholly or partly by Social Housing Grant or other capital grant, the cost of those developments has been reduced by the amount of the grant receivable. The amount of the grants receivable is shown separately on the Balance Sheet.

Social Housing Grant received in respect of revenue expenditure is credited to the Income and Expenditure Account in the same period as the expenditure to which it relates.

Although Social Housing Grant is treated as a grant for accounting purposes, it may nevertheless become repayable in certain circumstances, such as the disposal of certain assets. The amount repayable would be restricted to the net proceeds of sale.

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

#### Sales Of Housing Properties

First tranche Shared Ownership disposals are credited to turnover on completion. The cost of construction of these sales is taken to operating cost. In accordance with the Statement of Recommended Practice, disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal shown in the Income and Expenditure Account.

Disposals of housing property under the Right to Buy scheme are treated as a fixed asset disposal and any gain and loss on disposal accounted for in the Income and Expenditure Account.

Disposals under shared equity schemes are accounted for in the Income and Expenditure Account. The remaining equity in the property is treated as a fixed asset investment, which is matched with the grant received.

#### Leases/Leased Assets

Costs in respect of operating leases are charged to the Income and Expenditure Account on a straight line basis over the lease term. Assets held under finance leases and hire purchase contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

#### Works to Existing Properties

The Association capitalises major repairs expenditure where these works result in an enhancement of economic benefits by increasing the net rental stream over the life of the property.

### **Capitalisation Of Development Overheads**

Directly attributable development administration costs relating to development activities are capitalised in accordance with the Statement of Recommended Practice.

#### **Development Interest**

Interest incurred on financing a development is capitalised up to the date of practical completion of the scheme.

#### **Designated Reserves**

The Association has designated part of its reserves to meet its long term obligations.

The Cyclical Maintenance Reserve has been designated to meet future repair and maintenance obligations which are cyclical in nature. These are carried out in accordance with a planned programme of works.

The Major Repairs Reserve is based on the Association's liability to maintain housing properties in a state of repair which at least maintains their residual values in prices prevailing at the time of acquisition and construction.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 1 PRINCIPAL ACCOUNTING POLICIES (Continued.)

# **Property Development Cost**

The proportion of the development cost of shared ownership properties expected to be disposed of as a first tranche sale is held in current assets until it is disposed of. The remaining part of the development cost is treated as a fixed asset. Surpluses made on the disposal of first tranche sales are taken to the Income and Expenditure Account in accordance with the Statement of Recommended Practice.

Property developments that are intended for resale are included in current assets until disposal.

# **Negative Goodwill**

Negative goodwill created through transfer of engagements is written off to the Income and Expenditure account as the non-cash assets acquired are depreciated or sold.

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 2. PARTICULARS OF TURNOVER, COST OF SALES, OPERATING COSTS AND OPERATING SURPLUS

		2	011		201	10	
				Operating			Operating
			Operating	Surplus /		Operating	Surplus /
	Notes	Turnover	Costs	(Deficit)	Turnover	Costs	(Deficit)
		£	£	£	£	£	£
Social Lettings	3.	2,386,691	2,161,195	225,496	1,128,445	902,445	226,000
Other Activities	4.	74,921	86,473	(11,552)	129,284	258,284	(129,000)
Total		2,461,612	2,247,668	213,944	1,257,729	1,160,729	97,000

	General				
	Needs	Supported	Shared	2011	201
	Housing	Housing	ownership	Total	Tota
	£	£	£	£	£
Income from Lettings					
Rent Receivable Net of Identifiable Service Charges	2,320,693	-	30,328	2,351,021	1,091,645
Service Charges Receivable	39,914		3,917	43,831	38,650
Gross Rents Receivable	2,360,607	-	34,245	2,394,852	1,130,295
Less: Rent losses from voids	23,649			23,649	1,850
Net Rents Receivable	2,336,958	_	34,245	2,371,203	1,128,445
Revenue Grants From Local Authorities and Other Agencies	15,488			15,488	
Total Income From Social Letting	2,352,446		34,245	2,386,691	1,128,445
Expenditure on Social Letting Activities					
Service Costs	39,914	-	3,917	43,831	38,650
Management and maintenance administration costs	624,555	-	9,060	633,615	459,110
Reactive Maintenance	351,289	-	-	351,289	115,618
Bad Debts - Rents and Service Charges	45,937	-	-	45,937	10,762
Planned and Cyclical Maintenance, including Major Repairs	894,720	-	-	894,720	193,918
Depreciation of Social Housing	184,099	-	7,704	191,803	84,387
Operating Costs of Social Letting	2,140,514		20,681	2,161,195	902,445
Operating Surplus on Social Letting Activities	211,932	-	13,564	225,496	226,000
2010	217,709	-	8,291		

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

	Grants From Scottish Ministers £	Other Revenue Grants £	Other Income £	Total Turnover £	Operating Costs Bad Debts £	Operating Costs Other	Operating Surplus / (Deficit) 2011 £	Operating Surplus / (Deficit) 2010 £
Wider Role Activities	60,669	3,500	-	64,169	-	67,547	(3,378)	(17,074)
Factoring	-	-	8,315	8,315	4,266	8,315	(4,266)	
Welfare Rights Service	-	-	-	-	_	6,345	(6,345)	-
Seedcorn	-	-	-	-	-	-	-	(108,309)
LHO	-	-	-	-	-	-	-	(482)
Other Income	<u> </u>		2,437	2,437			2,437	(3,135)
Total From Other Activities	60,669	3,500	10,752	74,921	4,266	82,207	(11,552)	(129,000)
2010	95,324	22,683	11,277	129,284	4,090	254,194	(129,000)	

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

5.	OFFICERS' EMOLUMENTS		
	The Officers are defined in s74 of the Industrial and Provident Societies Act 1965 as the members of the Management Committee, managers or servants of the Association.	<b>2011</b> £	<b>2010</b>
	Aggregate Emoluments payable to Officers with Emoluments greater than £60,000 (excluding Pension Contributions)	61,743	65,524
	Pension contributions made on behalf on Officers with emoluments greater than $\pounds 60,\!000$	9,387	9,180
	Emoluments payable to Chief Executive (excluding pension contributions)	61,743	65,524
	The number of Officers, including the highest paid Officer, who received emolument contributions) over £60,000 was in the following ranges:-	its (excludinç	pension
	£60,001 to £70,000	Number 1	Number 1
6.	£60,001 to £70,000  EMPLOYEE INFORMATION		
6.			
6.	EMPLOYEE INFORMATION	1	1
6.		2011	2010
6.	EMPLOYEE INFORMATION  The average monthly number of full time equivalent persons employed during	2011 No.	2010 No.
6.	EMPLOYEE INFORMATION  The average monthly number of full time equivalent persons employed during the year was	1 <b>2011 No</b> . 12	2010 No.
6.	The average monthly number of full time equivalent persons employed during the year was  The average total number of Employees employed during the year was	1 2011 No. 12 12	2010 No. 8

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

NOTES TO THE FINANCIAL STATEMENTS (Continued)

LOSS ON SALE OF HOUSING STOCK	_	
	2011	2010
	£	£
Sales Proceeds	20,874	-
Cost of Sales	25,762	
Loss On Sale Of Housing Stock	(4,888)	_
<u> </u>	<del>( ' /</del>	
. INTEREST PAYABLE		
	2011	2010
	£	£
On Bank Loans & Overdrafts	206,764	56,670
	206,764	56,670
	<del></del>	
Interest incurred in the development period of housing properties which has been written		
off to the income and expenditure account amounted to £0 (2010 £0).		
SURPLUS ON ORDINARY ACTIVITIES BEFORE TAXATION		
	2011	2010
Surplus on Ordinary Activities before Taxation is stated after charging:-	£	£
Depreciation - Tangible Owned Fixed Assets	228,982	121,078
Auditors' Remuneration - Audit Services	7,000	6,000
- Other Services	-	1,000
	<del></del>	

The Association is a Registered Scottish Charity and is not liable to United Kingdom Corporation Tax on its charitable activities.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 11. TANGIBLE FIXED ASSETS

a) Housing Properties	Housing Properties Held for Letting £	Housing Properties In course of Construction £	Completed Shared Ownership Properties £	Total £
COST As at 1st April 2010 Additions Disposals Schemes Completed	27,801,428 68,532 (25,762) 887,000	887,000 121,479 - (887,000)	1,501,758 - - -	30,190,186 190,011 (25,762)
As at 31st March 2011	28,731,198	121,479	1,501,758	30,354,435
<b>DEPRECIATION</b> As at 1st April 2010 Charge for Year	670,692 184,099	<u>-</u>	64,896 7,704	735,588 191,803
As at 31st March 2011	854,791		72,600	927,391
SOCIAL HOUSING GRANT As at 1st April 2010 Additions	18,220,796 7,156	<u>-</u>	908,923	19,129,719 7,156
As at 31st March 2011	18,227,952		908,923	19,136,875
OTHER CAPITAL GRANTS As at 1st April 2010	1,024,457	<u>-</u> _		1,024,457
As at 31st March 2011	1,024,457		<u>-</u>	1,024,457
NET BOOK VALUE As at 31st March 2011	8,623,998	121,479	520,235	9,265,712
As at 31st March 2010	7,885,483	887,000	527,939	9,300,422

Additions to housing properties includes capitalised development administration costs of £15,917 (2010 - £1,754) and capitalised major repair costs to existing properties of £0 (2010 £0)

All land and housing properties are freehold.

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

11. TANGIBLE FIXED ASSETS (Continued)			
b) Other Tangible Assets	Office Premises £	Furniture & Equipment £	Total £
COST As at 1st April 2010 Additions	611,829	396,329 19,530	1,008,158 19,530
As at 31st March 2011	611,829	415,859	1,027,688
GRANTS RECEIVED As at 1st April 2010	11,661	88,067	99,728
As at 31st March 2011	11,661	88,067	99,728
AGGREGATE DEPRECIATION As at 1st April 2010 Charge for year	46,701 11,643	221,811 25,536	268,512 37,179
As at 31st March 2011	58,344	247,347	305,691
NET BOOK VALUE As at 31st March 2011	541,824	80,445	622,269
As at 31st March 2010	553,467	86,451	639,918
12. CAPITAL COMMITMENTS			
		2011	2010

The above commitments will be financed by a mixture of public grant, private finance and the Association's own resources.

Capital Expenditure that has been contracted for but has not been provided

for in the Financial Statements

£

£

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

3. DEBTORS		
	2011 £	2010 £
Arrears of Rent & Service Charges	142,217	105,453
Less: Provision for Doubtful Debts	(78,633)	(52,508)
	63,584	52,945
Other Debtors	96,239	93,606
	159,823	146,551
	103,020	110,001
. CREDITORS: Amounts falling due within one year	100,020	110,001
. CREDITORS: Amounts falling due within one year	2011	
. CREDITORS: Amounts falling due within one year		2010 £
. CREDITORS: Amounts falling due within one year  Housing Loans	2011	2010
· · · · · · · · · · · · · · · · · · ·	2011 £	2010 £
Housing Loans	2011 £ 266,924	2010 £ 254,500 52,691
Housing Loans Trade Creditors	2011 £ 266,924 115,069 76,373	2010 £ 254,500 52,691
Trade Creditors Rent in Advance	2011 £ 266,924 115,069 76,373	2010 £ 254,500 52,691 32,522

At the balance sheet date there were pension contributions outstanding of £nil (2010 £nil)

# 15. CREDITORS: Amounts falling due after more than one year

	2011 £	2010 £
Housing Loans	6,740,505	7,008,743
Housing Loans are secured by specific charges on the Association's housing properties and are repayable at varying rates of interest in instalments, due as follows:-		
Within one year	266,924	254,500
Between one and two years	281,096	265,000
Between two and five years	923,003	858,000
In five years or more	5,536,406	5,885,743
	7,007,429	7,263,243
Less: Amount shown in Current Liabilities	266,924	254,500
	6,740,505	7,008,743

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

Reconciliation of operating surplus to net cash operating activities	inflow from		2011 £	2010 £
Operating Surplus Depreciation Change in Debtors			213,944 228,982 (13,272)	97,000 121,078 (58,100)
Change in Creditors Share Capital Written Off			(94,153) (89)	1,639,155 (7)
Net Cash Inflow from Operating Activities			335,412	1,799,126
Reconciliation of net cash flow to movement in net debt	2011 £	£	2010 £	£
(Decrease) / Increase in Cash Cash flow from change in debt	(1,695,523) 255,814		2,119,425 (3,320,640)	
Movement in net debt during year Net debt at 1st April 2010		(1,439,709) (4,055,676)		(1,201,215) (2,854,461)
Net debt at 31st March 2011		(5,495,385)		(4,055,676)
Analysis of changes in net debt	At 01.04.10 £		Other Changes £	At 31.03.11 £
Cash at bank and in hand	3,207,567	(1,695,523)		1,512,044
Debt: Due within one year Due after more than one year	3,207,567 (254,500) (7,008,743)	, ,		1,512,044 (266,924 (6,740,505
Net Debt	(4,055,676)	(1 439 709)		(5,495,385

# FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

17	СH	CAP	ΙΤΔΙ

Shares of £1 each Issued and Fully Paid	£
At 1st April 2010	207
Issued in year	23
Cancelled in year	(89)
At 31st March 2011	141

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

# 18. RESERVES

(a) Designated Reserves	Cyclical	Major	
	Maintenance	Repairs	Total
	£	£	£
At 1st April 2010	125,000	927,986	1,052,986
Transfer to / (from) Revenue Reserves		62,499	62,499
At 31st March 2011	125,000	990,485	1,115,485

(b) Revenue Reserves	Total £
At 1st April 2010	245,784
Surplus for the year	83,332
Transfer (to) / from Designated Reserves	(62,499)
At 31st March 2011	266,617

# 19. HOUSING STOCK

The number of units of accommodation in management	2011	2010
at the year end was:-	No.	No.
General Needs - New Build	317	291
- Rehabilitation	458	460
Shared Ownership	20	20
	795	771

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

# NOTES TO THE FINANCIAL STATEMENTS (Continued)

# 20. RELATED PARTY TRANSACTIONS

Members of the Management Committee are related parties of the Association as defined by Financial Reporting Standard 8.

The related party relationships of the members of the Management Committee is summarised as follows:

- 2 members are tenants of the Association
- 2 members are factored owner

Those members that are tenants of the Association have tenancies that are on the Association's normal tenancy terms and they cannot use their positions to their advantage.

Governing Body Members cannot use their position to their advantage. Any transactions between the Association and any entity with which a Governing Body Member has a connection with is made at arm's length and is under normal commercial terms.

# 21. NEGATIVE GOODWILL

	2011
	£
Balance as at 1st April 2010	2,829,516
Release during the year	(69,025)
As at 31st March 2011	2,760,491

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 22. RETIREMENT BENEFIT OBLIGATIONS

#### General

Cernach Housing Association Limited participates in the Scottish Housing Association Pension Scheme (the scheme).

The Scheme is a multi-employer defined benefit scheme. The Scheme is funded and is contracted out of the state scheme.

The Scheme offers five benefit structures to employers, namely:

- Final salary with a 1/60th accrual rate.
- Career average revalued earnings with a 1/60th accrual rate
- Career average revalued earnings with a 1/70th accrual rate
- Career average revalued earnings with a 1/80th accrual rate
- Career average revalued earnings with a 1/120th accrual rate, contracted in

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

Cernach Housing Association Limited has elected to operate the final salary with a 1/60th accrual rate benefit structure for active members as at 31st March 2008 and the final salary with a 1/60th accrual rate benefit structure for new entrants from 1st April 2008.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required, so that the Scheme can meet its pension obligations as they fall due.

The actuarial valuation assesses whether the Scheme's assets at the valuation date are likely to be sufficient to pay the pension benefits accrued by members as at the valuation date. Asset values are calculated by reference to market values. Accrued pension benefits are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

During the accounting period Cernach Housing Association Limited paid contributions at the rate of 15.4% of pensionable salaries. Member contributions were 7.7%.

As at the balance sheet date there were 8 active members of the Scheme employed by Cernach Housing Association Limited. The annual pensionable payroll in respect of these members was £262,474. Cernach Housing Association Limited continues to offer membership of the Scheme to its employees.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers as the scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

#### NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 22. RETIREMENT BENEFIT OBLIGATIONS (Continued)

The last formal valuation of the Scheme was performed as at 30th September 2009 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets at the valuation date was £295m. The valuation revealed a shortfall of assets compared with the value of liabilities of £160m (equivalent to a past service funding level of 64.8%).

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30th September 2010. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed a increase in the assets of the Scheme to £335 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £162 million, equivalent to a past service funding level of 67.4%.

# Financial Assumptions

The financial assumptions underlying the valuation as at 30th September 2009 were as follows:

0/ ---

	% p.a.
- Investment return pre-retirement	7.4
- Investment return post-retirement - non pensioners	4.6
- Investment return post-retirement - pensioners	4.8
- Rate of Salary increases	4.5
- Rate of pension increases:  pension accrued pre 6 April 2005 in excess of GMP pension accrued from 6 April 2005  (for leavers before 1 October 1993 pension increases are 5.0%)	2.9 2.2
- Rate of price inflation	3.0

The valuation was carried out using the SAPS (S1PA) All pensioners Year of Birth Long Cohort with 1% p.a. minimum improvement for non-pensioners and pensioners. The table below illustrates the assumed life expectancy in years for pension scheme members at age 65 using these mortality assumptions:

	Males	Females
	Assumed life	Assumed life
	expectancy in years at age 65	expectancy in years at age 65
Non-pensioners	18.1	20.6
Pensioners	18.1	20.6

#### FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH 2011

NOTES TO THE FINANCIAL STATEMENTS (Continued)

#### 22. RETIREMENT BENEFIT OBLIGATIONS (Continued)

#### **Valuation Results**

The long-term joint contribution rates required from employers and members to meet the cost of future benefit accrual were assessed as:

Long-term joint contribution
rate (% of pensionable
19.2
17.1
14.9
12.2
13.2
9.4

If an actuarial valuation reveals a shortfall of assets compared to liabilities the Trustee must prepare a recovery plan setting out the steps to be taken to make up the shortfall.

Following consideration of the results of the valuation it was agreed that the shortfall of £160m would be dealt with by the payment of additional contributions of 10.4% of pensionable salaries per annum with effect from 1st April 2011, increasing each 1 April in line with the rate of salary increases assumption.

As a result of Pension Scheme legislation there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of any "orphan" liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.